## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 10-Q

### (MARK ONE)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the quarter ended March 31, 2022

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

to

For the transition period from

Commission file number: 001-39136

# Helbiz, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or other jurisdiction of incorporation or organization)

84-3015108 (I.R.S. Employer Identification No.)

32 Old Slip, New York, NY 10005

(Address of principal executive offices)

**(917) 675-7157** (Issuer's telephone number)

(Former name or former address, if changed since last report.)

Securities registered pursuant to Section 12(b) of the Act:

		Name of each exchange on which
Title of each class	Trading Symbol(s)	registered
Class A Common Stock, \$0.00001 par value	HLBZ	The Nasdaq Stock Market LLC
Redeemable warrants, each warrant exercisable for one share of	HLBZW	The Nasdaq Stock Market LLC
Class A Common Stock		

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🛛 No 🗆

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\frac{232.405}{100}$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer		Accelerated filer	
Non-accelerated filer	$\mathbf{X}$	Smaller reporting company	X
		Emerging growth company	X

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

As of May 16, 2022, 34,119,112 shares of common stock, par value \$0.00001 per share, were issued and outstanding.

# FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2022

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# PART 1 – FINANCIAL INFORMATION

# HELBIZ, INC.

# Condensed Consolidated Balance Sheets (in thousands, except share and per share data) (unaudited)

		March 31, 2022	December 31, 2021
ASSETS			
Current assets:			
Cash and cash equivalents	\$	1,115	\$ 21,143
Accounts receivables		1,300	451
Contract assets – Media rights		1,033	2,758
VAT receivables		4,460	2,992
Prepaid and other current assets		5,547	4,681
Total current assets		13,455	32,025
Property, equipment and deposits, net		11,091	7,616
Goodwill		10,414	10,696
Intangible assets, net		1,825	2,075
Other assets		1,240	1,212
TOTAL ASSETS	\$	38,025	\$ 53,623
LIABILITIES AND STOCKHOLDERS' DEFICIT			
Current liabilities:			
Account payable	\$	8,577	\$ 10,536
Accrued expenses and other current liabilities		3,597	3,806
Deferred revenues		3,701	1,585
Warrant liabilities		651	1,596
Short term financial liabilities and capital leases, net		26,071	25,473
Total current Liabilities		42,597	42,996
Other non-current liabilities	-	495	 419
Non-current financial liabilities, net		17,960	18,057
TOTAL LIABILITIES		61,052	61,472
Commitments and contingencies			 
STOCKHOLDERS' DEFICIT			
Preferred stock, \$0.00001 par value; 100,000,000 shares authorized; none issued and outstanding		_	_
Class A Common stock, \$0.00001 par value; 285,774,102 shares authorized and; 18,699,956 and			
16,289,209 shares issued and outstanding at March 31, 2022 and December 31, 2021, respectively.		105,180	101,454
Class B Common stock, \$0.00001 par value; 14,225,898 shares authorized and; 14,225,898 shares			
issued and outstanding at March 31, 2022 and December 31, 2021.		—	—
Accumulated other comprehensive (loss) income		(944)	(621)
Accumulated deficit		(127,263)	(108,682)
Total Stockholders' deficit		(23,027)	 (7,849)
TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT	\$	38,025	53,623
	_		 

The accompanying notes are an integral part of these condensed consolidated financial statements.

# Condensed Consolidated Statements of Operations and Comprehensive Loss

# (in thousands, except share and per share data)

(unaudited)

	Three months ended March 31,				
_	-	2022	-	2021	
Revenue	\$	3,312	\$	1,015	
Operating expenses:					
Cost of revenues		11,339		4,502	
Research and development		744		576	
Sales and marketing		2,598		1,133	
General and administrative		6,681		3,956	
Total operating expenses		21,362		10,167	
Loss from operations		(18,050)		(9,152)	
Non-operating income (expenses), net					
Interest expense, net		(1,981)		(498)	
Change in fair value of warrant liabilities		945		(4,127)	
Other income (expenses), net		(307)		(286)	
Total non-operating income (expenses), net		(1,343)		(4,911)	
Income Taxes		(4)		(2)	
Net loss	\$	(19,397)	¢	(14,065)	
1400 1055	φ	(13,357)	φ	(14,005)	
Deemed Dividends and Deemed Dividends equivalents	\$		\$	(35)	
Net loss attributable to common stockholders	\$	(19,397)	\$	(14,100)	
Net loss per share attributable to common stockholders, basic and diluted	\$	(0.64)	\$	(0.65)	
				i	
Weighted-average number of shares outstanding used to compute net loss per share, basic					
and diluted		30,140,090		21,603,274	
Net loss	\$	(19,397)	\$	(14,065)	
Other comprehensive (loss) income, net of tax:					
Changes in foreign currency translation adjustments	\$	(323)	\$	(27)	
Net loss and comprehensive income, excluded Series B Dividends	\$	(19,720)	\$	(14,092)	

The accompanying notes are an integral part of these condensed consolidated financial statements.

# Condensed Consolidated Statements of Convertible Preferred Stock and Stockholders' Deficit (in thousands, except share and per share data) (unaudited)

	Class A Com Shares	mon Stock Amount	Class B Comm Shares	on Stock Amount	Accumulated Deficit	Accumulated Other Comprehensive (Loss) Income	TOTAL STOCKHOLDERS' DEFICIT
Balance at January 1, 2022	16,289,209	\$ 101,454	14,225,898		\$ (108,682)	\$ (621)	\$ (7,849)
ASU No. 2020-06 - modified retrospective							
method		(4,187)			816	—	(3,371)
Issuance of common shares – for Conversion							
of 2021 Convertible Notes	2,407,000	6,810	—	_	—	—	6,810
Issuance of common shares - for Settlement							
of Account Payable	2,130	10	—	_	—	—	10
Share based compensation	1,617	1,092			—	—	1,092
Changes in currency translation adjustment		—		—	—	(323)	(323)
Net loss	—		_	—	(19,397)		(19,397)
Balance at March 31, 2022	18,699,956	\$ 105,180	14,225,898	\$	\$ (127,263)	\$ (944)	\$ (23,027)

The accompanying notes are an integral part of these condensed consolidated financial statements.

# Condensed Consolidated Statements of Convertible Preferred Stock and Stockholders' Deficit

(in thousands, except share and per share data)

(unaudited)

	CONVI PREF	IES B – ERTIBLE ERRED OCK	<u>Class A Comn</u> Shares	<u>non Stock</u> Amount		Common ock Amount	Subscription Receivables	Accumulated Deficit	Accumulated Other Comprehensive (Loss) Income	TOTAL STOCKHOLDERS' DEFICIT
Balance at January 1, 2021	\$	4,040	4,392,919	\$24,872	_	\$ _	(4,033)	\$ (36,221)	\$ 36	\$ (15,346)
Retroactive application of the conversion ratio 4.63 applied on the reverse merger			20,359,154							
Issuance of common shares – for Sale Share based		_	127,116	923	_	_	_	_	_	923
compensation - for Issuance of Common Shares Issuance of common		_	5,719	33	_	_	_	_	_	33
stock – for Warrant conversion Issuance of common		_	1,075,867	10,567	_	_	_	_	_	10,567
shares – for settlement of Lease Settlement of		_	177,827	1,747	_	_	_	_	_	1,747
Subscription Receivables			—	_	_	_	4,033	—	_	4,033
Share based compensation Dividends and dividend		—	9,987	1,683	—	—	_	_	_	1,683
equivalents for Preferred Stockholders		35	_	_	_	_	_	(35)	_	(35)
Changes in currency translation adjustment Net loss		_						(14,065)	7	7 (14,065)
Balance at March 31, 2021	\$	4,075	21,755,670	\$39,825		<u>\$                                    </u>	<u>\$                                    </u>	<u>\$ (50,321</u> )	<u>\$ 43</u>	<u>\$ (10,453)</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

# **Condensed Consolidated Statements of Cash Flows**

(in thousands, except share and per share data)

# (unaudited)

Junction <th< th=""><th colspan="2">rch 31,</th></th<>	rch 31,	
Net issS(19.397)SAdjustments or bronchile are loss one cash provided by (used in) operating activities:1.236Descendingsond of asses5.5Non-cash interest expenses and amortization of debt discount1.911Change in far value of varamal liabilities(1945)Shan-based compensation1.252Other non-cash iteme rated to licensing-Prepaid and obser current assess(188)Security deposits143Accounts payable(188)Accounts payable(188)Other non-current liabilities1.908Other non-current liabilities1.908Other non-current liabilities1.908Other non-current liabilities(189)Parchase of inampila assets(111)Net cash used in appealing activities(3.037)Financing activities(3.037)Financing activities(3.037)Financing activities(113)Proceeds from setument of financial liabilities, net-Proceeds from setument of financial liabilities, net-Proceeds from setument of financial liabilities, net(115)Proceeds from setument of subacry of financial liabilities, net-Proceeds from setument of subacry of financial liabilities, net	1	
Adjustments to recorde net loss to net cash provided by (used in) operating activities:       1.296         Depreciation and amortzation       1.291         Luss on disposed of assets       55         Non-cash interest expenses and amortzation of debt discount       1.911         Change in fair value of warrant liabilities       (943)         Share-based compensation       1.252         Other non-cash interest expenses and amortzation of debt discount       (188)         Share-based compensation       1.252         Other non-cash interest expenses       (188)         Security deposits       1.43         Accounts revisible       (189)         Accounts revisible       (180)         Met cash used in inperating activities       (1853)         Investing activities       (1853)         Proceeds from science of financial liabilities, net       113         Proceeds from setule and the expense set on class A common share, set       -         Proceeds from setule and clash equivalents, and restricted cash       (115)         Proceeds from setule and clash equivalents, and restricted cash       (10,58)		
Depreciation and amortization       1.296         Loss on disposal of asses       55         Non-cash interest expenses and amortization of debt discount       1.911         Change in fair value of variant liabilities       (945)         Shore-hased compensation       1.252         Other non-cash tream related to licensing       -         Prepaid and other current assets       (189)         Security deposits       143         Accours payable       (1601)         Accours payable       (1602)         Accours payable       (1603)         Accours payable       (1603)         Accours payable       (1001)         Accours payable       (1001)         Net cash used in operating activities       (1003)         Investing activities       (2026)         Purchase of properly, equipment, and deposits       (2025)         Purchase of properly, equipment, and deposits       (2025)         Purchase of properly, equipment, and deposits       (2037)         Propereds from issuance of financial liabilitities, net       (111) <td>(14,065)</td>	(14,065)	
Loss on disposal of assets       55         Non-cash interest expenses and anorization of debt discount       (945)         Change in fair value of warraut liabilities       (945)         Shure-based compensation       1.252         Other non-cash interest related to licensing		
Non-cash interest sequences and amorization of debt discount     1.911       Changes fair value of warrent liabilities     1.252       Other non-cash items related to licensing     1.253       Other non-cash items related to licensing     1.433       Accounts receivable     (180)       Accounts payable     (180)       Met cash used in operating activities     76       Investing activities     (111)       Purchase of property, equipment, and deposits     (2926)       Purchase of innancial liabilities, net     (131)       Proceeds from issuance of financial liabilities, net     113       Proceeds from issuance of financial liabilities, net     -       Proceeds from issuance of financial liabilities, and restricted cash     (19,74)	1,248	
Change in fair value of swarmat liabilities     (945)       Share-based compensation     1.252       Other non-cash items related to licensing	148	
Shar-based compensation     1,252       Other non-cash items related to licensing     —       Prepaid and other current assets     (188)       Sccurity deposits     143       Accounts receivable     (1401)       Accounts receivable     (143)       Other non-current liabilities     1,908       Other non-current liabilities     1,908       Other non-current liabilities     76       Net cach used in operating activities     (16,539)       Investing activities     (111)       Purchase of property, equipment, and deposits     (2,526)       Purchase of nancigible assets     (111)       Net cach used in investing activities     (3,037)       Financing activities     (156)       Proceeds from issuance of financial liabilities, net     113       Repayment of financial liabilities, due to related party - Officer     275       Proceeds from setulement of Subscription receivables     —       Proceeds from setule cursta Accounts and commissions     —       Net cash provided by financing activities     (168)       Increase (decrease) in cash and cash equivalents, and restricted cash     (19,744)       Effect of exchange rate changes     (115)       Net cash provided by financing activities     110       Supplement of diverses, non cash and restricted cash, beginning of year     21,253	60	
Other non-cash items related to licensing	4,127	
Changes in operating assets and liabilities: Prepaid and other current assets Security deposits Accounts payable (148) Accounts payable (	1,683	
Prepiad and other current assets          Security deposits       143         Accounts receivable       (849)         Accounts receivable       (949)         Accounts payable       (1,801)         Accounts payable       (1,801)         Accounts payable       (1,801)         Accounts payable       (16539)         Other non-current liabilities       76         Purchase of property, equipment, and deposits       (2,226)         Purchase of innacial liabilities, net       (3037)         Financing activities       (3037)         Financing activities       (3037)         Financing activities       (3037)         Proceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities, net          Proceeds from issuance of financial liabilities, net          Proceeds from settlement of Subscription receivables          Proceeds from settlement of Subscription receivables          Proceeds from settlement of Subscription receivables          Increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of ecchange rate changes       (115)         Net trach provided by financing activities       113         Restricted cash, incl	104	
Security deposits       143         Accounts receivable       (849)         Accounts receivable       (1,801)         Accounts receivable       (1,801)         Accounts payable       (1,801)         Other non-current liabilities       76         Net cash used in operating activities       (165,539)         Investing activities       (111)         Purchase of intengible assets       (111)         Net cash used in investing activities       (3,037)         Financing activities       (3,037)         Proceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities, due to related party - Officer       275         Proceeds from sublement of Subscription receivables          Proceeds from sublement of Subscription receivables          Proceeds from suble of Class A common shares, net          Payments of offering costs and underwriting discounts and commissions          Proceeds from suble receivables          Net cash provided by financing activities       (168)         Increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of forchange rate changes       (113)         Net cash provided by financing activities       100 </td <td>(7)</td>	(7)	
Accounts receivable (049) Accounts payable (1,801) Accrued expenses and other current liabilities 1,906 Other non-current liabilities 76 Net cash used in operating activities (16539) Investing activities (2,926) Purchase of property, equipment, and deposits (2,926) Purchase of property, equipment, and deposits (2,926) Purchase of intangible assets (111) Ext cash used in investing activities (3,037) Financing activities (3,038) Financing acti	(3)	
Accounts payable     (1,801)       Accruet expenses and other current liabilities     1,908       Other non-current liabilities     76       Net cash used in operating activities     (16,539)       Investing activities     (111)       Purchase of property, equipment, and deposits     (2,926)       Purchase of property, equipment, and deposits     (111)       Net cash used in investing activities     (3,037)       Financing activities     (3,037)       Proceeds from issuance of financial liabilities, net     113       Repayment of financial liabilities, due to related party - Officer     275       Proceeds from statume of financial liabilities, due to related party - Officer     275       Proceeds from sale of Class A common shares, net     -       Payments of offering costs and underwriting discounts and commissions     -       Proceeds from sale of Class A common shares, net     -       Increase (decrease) in cash and cash equivalents, and restricted cash     (19,744)       Effect of exchange rate changes     (115)       Net cash used and restricted cash, beginning of year     21,253       Cash and cash equivalents, and restricted cash     (19,674)       Effect of exchange rate changes     110       Supplemental disclosure of cash flow information     110       Supplemental disclosure of cash flow information     110       S	20	
Accrued expenses and other current liabilities     1,908       Other non-current liabilities     76       Net cash used in operating activities     (16,539)       Investing activities     (2,926)       Purchase of property, equipment, and deposits     (2,026)       Purchase of inangible assets     (111)       Net cash used in investing activities     (3,037)       Financing activities     (3,037)       Financing activities     (3,037)       Proceeds from issuance of financial liabilities, net     113       Repayment of financial liabilities, due to related party - Officer     275       Proceeds from seulance of financial liabilities, due to related party - Officer     275       Proceeds from seulance of subscription receivables     -       Proceeds from seulance as A common shares, net     -       Proceeds from asie of Class A common shares, net     -       Increase (decrease) in cash and cash equivalents, and restricted cash     (19,744)       Effect of exchange rate changes     (115)       Net cash provided by financing activities     (19,850)       Cash and cash equivalents, and restricted cash     (19,744)       Effect of exchange rate changes     (115)       Net cash used class and cash equivalents, and restricted cash     (19,850)       Cash and cash equivalents, and restricted cash     (19,850)       Cash and cash equi	(5)	
Other non-current liabilities       76         Net cash used in operating activities       (16,539)         Investing activities       (111)         Purchase of property, equipment, and deposits       (2,926)         Purchase of intangible assets       (111)         Net cash used in investing activities       (3,037)         Financing activities       (3,037)         Financing activities       (3,037)         Proceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities, due to related party - Officer       275         Proceeds from seturement of Subscription receivables       -         Net cash provided by financing activities       (115)         Increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net cash quivalents, and restricted cash       (19,858)         Cash and cash equivalents, and restricted cash <td< td=""><td>137</td></td<>	137	
Net cash used in operating activities       (16,539)         Investing activities       (2,926)         Purchase of property, equipment, and deposits       (111)         Net cash used in investing activities       (3037)         Financing activities       (3037)         Financing activities       (3037)         Financing activities       (3037)         Financing activities       (3037)         Proceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities, due to related party - Officer       275         Proceeds from sisuance of financial liabilities, due to related party - Officer       275         Proceeds from sile of Class A common shares, net          Payments of offering costs and underwriting discounts and commissions          Net cash used equivalents, and restricted cash       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (115)         Restrict cash, included in Other assets       170         RECONCILIATION OF CASH, CASH EQUIVALENT AND R	457	
Investing activities       (2.926)         Purchase of property, equipment, and deposits       (2.926)         Purchase of intangible assets       (111)         Net cash used in investing activities       (3,037)         Financing activities       (3,037)         Froceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities, due to related party - Officer       275         Proceeds from issuance of financial liabilities, due to related party - Officer	(18)	
Purchase of property, equipment, and deposits       (2,926)         Purchase of intangible assets       (111)         Net cash used in investing activities       (3,037)         Financing activities       (3,037)         Financing activities       (3,037)         Financial liabilities, net       113         Repayment of financial liabilities, due to related party - Officer       275         Proceeds from issuance of financial liabilities, due to related party - Officer          Payments of offering, costs and underwriting discounts and commissions          Payments of offering, costs and underwriting discounts and commissions          Net cash provided by financing activities       (115)         Net cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (19,88)         Cash and cash equivalents, and restricted cash, end of year       21,253         Cash and cash equivalents       1,115         Restricted cash, included in Current assets       170         THE CONSOLIDATED BALANCE SHEET       110         Supplemental disclosure fash dividies       110         Supplemental disclosure forwarmat exercise       \$       6	(6,106)	
Purchase of property, equipment, and deposits       (2,926)         Purchase of intangible assets       (111)         Net cash used in investing activities       (3,037)         Financing activities       (3,037)         Financing activities       (3,037)         Financial liabilities, net       113         Repayment of financial liabilities, net or leated party - Officer       275         Proceeds from issuance of financial liabilities, due to related party - Officer          Partices from settlement of Subscription receivables          Proceeds from sale of Offering costs and underwriting discounts and commissions          Net cash provided by financing activities       (168)         Increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (19,88)         Cash and cash equivalents, and restricted cash, end of year       21,253         Cash and cash equivalents, and restricted cash, end of year       110         Supplemental disclosure of cash flow information       110         Cash and cash equivalents       1,115         Restricted cash, included in Current assets       170         Restricted cash, included in Gw information       <		
Purchase of intangible assets       (111)         Net cash used in investing activities       (3.037)         Financing activities       113         Proceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities (due to related party - Officer       275         Proceeds from subance of Subscription receivables          Proceeds from sale of Class A common shares, net          Payments of offering costs and underwriting discounts and commissions          Net cash provided by financing activities       (168)         Increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (19,858)         Cash and cash equivalents       1,115         Restricted cash, included in Current assets       1,70         Restricted cash, included in Current assets       170         Restricted cash, included in Other assets, non-current       110         Supplemental disclosure of cash flow information       5 </td <td>(4,506)</td>	(4,506)	
Net cash used in investing activities       (3,037)         Financing activities       (113)         Proceeds from issuance of financial liabilities, net       (113)         Repayment of financial liabilities, due to related party - Officer       275         Proceeds from issuance of financial liabilities, due to related party - Officer       275         Proceeds from sale of Class A common shares, net          Payments of offering costs and underwriting discounts and commissions          Net cash provided by financing activities       (1168)         Increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (19,858)         Cash and cash equivalents, and restricted cash, beginning of year       21,253         Cash and cash equivalents, and restricted cash, nof year       \$         THE CONSOLIDATED BALANCE SHEET       110         Cash and cash equivalents       1,115         Restricted cash, included in Chrent assets       170         Restricted cash, included in Chrent assets       5         Increase (Class A common shares – for warrant exercise       \$       6         Increase (a Class A common shares – for sutement of lease        \$	(236)	
Financing activities       113         Proceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities, due to related party - Officer       275         Proceeds from subuance of financial liabilities, due to related party - Officer       275         Proceeds from setulement of Subscription receivables       —         Participa Costs and underwriting discounts and commissions       —         Net cash provided by financing activities       (168)         Increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (19,858)         Cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents, and restricted cash       (19,744)         Effect of exchange rate changes       (115)         Net increase (decrease) in cash and cash equivalents       (19,744)         Effect of exchange rate changes       (115)         Restricted cash, included in Current assets       110 <td< td=""><td>(4,742)</td></td<>	(4,742)	
Proceeds from issuance of financial liabilities, net       113         Repayment of financial liabilities, due to related party - Officer       (556)         Proceeds from issuance of financial liabilities, due to related party - Officer       275         Proceeds from settlement of Subscription receivables	(4,742)	
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	_	
Issuance of common shares - for settlement of Account payable 10	—	

The accompanying notes are an integral part of these condensed consolidated financial statements.



# Notes to Condensed Consolidated Financial Statements (in thousands, except share and per share data) (Unaudited)

## 1. Description of Business and Basis of Presentation

#### **Description of Business**

Helbiz, Inc. and Subsidiaries, ("Helbiz" or the "Company") was incorporated in the state of Delaware in October 2015 with headquarter in New York, New York. The Company is an intra-urban transportation company that seeks to help urban areas reduce their dependence on individually owned cars by offering affordable, accessible, and sustainable forms of personal transportation, specifically addressing first and last mile transport.

Founded on proprietary technology platforms, the Company's core business is the offering of electric scooters bikes and mopeds in the sharing environment. Through its Mobility App, Helbiz offers an intra-urban transportation solution that allows users to instantly rent electric vehicles. Additionally, the Company is operating two other business lines: (i) acquisition, commercialization and distribution of contents including live sport events, and (ii) food delivery services through a "ghost kitchen" concept.

The Company currently has a strategic footprint in growing markets with offices in New York, Milan, and Belgrade, with additional operational teams around the world. The Company currently has electric vehicles operating in the United States and Europe.

### **Basis of Presentation**

These accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") and include the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated.

The Company uses the U.S. dollar as the functional currency. For foreign subsidiaries where the U.S. dollar is the functional currency, gains, and losses from remeasurement of foreign currency balances into U.S. dollars are included in the condensed consolidated statements of operations. For the foreign subsidiary where the local currency is the functional currency, translation adjustments of foreign currency financial statements into U.S. dollars are recorded to a separate component of accumulated other comprehensive loss.

The condensed consolidated balance sheet as of December 31, 2021, included herein was derived from the audited financial statements as of that date. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. As such, the information included in this Quarterly Report on Form 10-Q should be read in conjunction with the audited consolidated financial statements and the related notes thereto as of and for the year ended December 31, 2021, included in our Annual Report on Form 10-K.

The accompanying unaudited condensed consolidated financial statements have been prepared on the same basis as the annual consolidated financial statements and, in the opinion of management, reflect all adjustments, which include only normal recurring adjustments, necessary to state fairly the Company's financial position, results of operations, comprehensive loss, stockholders' equity, and cash flows for the three months ended March 31, 2022, but are not necessarily indicative of the results of operations to be anticipated for any future annual or interim period.



## 2. Going Concern and Management's Plans

The Company has experienced recurring operating losses and negative cash flows from operating activities since its inception. To date, these operating losses have been funded primarily from outside sources of invested capital. The Company had, and may potentially continue to have, an ongoing need to raise additional cash from outside sources to fund its expansion plan and related operations. Successful transition to attaining profitable operations is dependent upon achieving a level of revenues adequate to support the Company's cost structure. These conditions raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the financial statements are issued. The Company plans to continue to fund its operations and expansion plan through debt and equity financing. Debt or equity financing may not be available on a timely basis on terms acceptable to the Company, or at all.

The accompanying condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business and, as such, the financial statements do not include any adjustments relating to the recoverability and classification of recorded amounts or amounts and classification of liabilities that might be necessary should the Company be unable to continue in existence.

### 3. Summary of Significant Accounting Policies and Use of Estimates

## Use of Estimates

The preparation of financial statements in conformity with US GAAP generally requires management to make estimates and assumptions that affect the reported amount of certain assets, liabilities, revenues, and expenses, and the related disclosure of contingent assets and liabilities. Specific accounts that require management estimates include common stock, warrant and financial instruments at fair value, useful lives of property and equipment, including scooters and valuation allowance for deferred income taxes.

Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

## **Recent Accounting Pronouncements Adopted**

In August 2020, the FASB issued ASU No. 2020-06, "Debt—Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging— Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity", which simplifies the accounting for convertible instruments by eliminating the requirement to separate embedded conversion features from the host contract when the conversion features are not required to be accounted for as derivatives under Topic 815, Derivatives and Hedging, or that do not result in substantial premiums accounted for as paid-in capital. By removing the separation model, a convertible debt instrument will be reported as a single liability instrument with no separate accounting for embedded conversion features. This new standard also removes certain settlement conditions that are required for contracts to qualify for equity classification and simplifies the diluted earnings per share calculations by requiring that an entity use the if-converted method and that the effect of potential share settlement be included in diluted earnings per share calculations. ASU 2020-06 is effective for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years. Effective January 1, 2022, the Company adopted ASU 2020-06 using the modified retrospective approach. In the condensed consolidated balance sheet, the adoption of this new guidance resulted in:

- an increase of \$3,371 to the total carrying value of the convertible notes to reflect the full principal amount of the convertible notes outstanding net of issuance costs,
- a reduction of \$4,187 to additional paid-in capital to remove the equity component separately recorded for the beneficial conversion features associated with the convertible notes, and
- a cumulative-effect adjustment of \$816 to the beginning balance of accumulated deficit as of January 1, 2022.

In May 2021, the FASB issued ASU 2021-04, Issuer's Accounting for Certain Modifications or Exchanges of Freestanding Equity-Classified Written Call Options, ("ASU 2021-04") which clarifies the accounting for modifications or exchanges of freestanding equity-classified written call options that remain equity classified after modification or exchange. Specifically, ASU 2021-04 requires the issuer to treat a modification of an equity-classified warrant as an exchange of the original warrant. The difference between the fair value of the modified warrant and the fair value of the warrant immediately before modification is then recognized as an issuance cost or discount of the related transaction. ASU 2021-04 is effective for fiscal years beginning after December 15, 2021, and interim periods within those fiscal years, with early adoption permitted. Effective January 1, 2022, we adopted ASU 2021-04 on a prospective basis. The impact of adoption of this standard on our condensed consolidated financial statements was not material.

### Accounting Pronouncements Issued but Not Yet Adopted

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. The new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. The lease assets and liabilities to be recognized are both measured initially based on the present value of the lease payments. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. This update is effective for annual periods beginning January 1, 2022, and interim periods beginning January 1, 2023, with early adoption permitted. The Company plans to adopt this standard as of the effective date for private companies using the modified retrospective approach of all leases entered into before the effective date. While the Company is currently reviewing its lease portfolio and evaluating and interpreting the requirements under the new guidance, including available accounting policy elections, it expects that its non-cancellable operating lease commitments will be subject to the new guidance and recognized as right-of-use assets and operating lease liabilities on the Company's consolidated balance sheets. The Company is currently assessing the impact of this accounting standard on its shared vehicles revenues and rental leases.

### 4. Revenue Recognition

The table below shows the revenues breakdown for the three months ended on March 31, 2022, and on March 31, 2021.

	Three months ended March 31,				
	2022	2021			
Mobility Revenues	\$ 1,577	\$	1,015		
Pay per ride	1,205		795		
Mobility Subscriptions	288		164		
Partnerships fees	84		56		
Media Revenues	\$ 1,656				
Commercialization of Media rights (B2B)	1,296		—		
Advertising fees	50				
Live subscriptions (B2C)	310				
Other Revenues	\$ 79	\$			
Total Revenues	\$ 3,312	\$	1,015		

The Company mainly generates revenues related to: (i) single-use ride fees paid by riders of owned e-bikes, e-mopeds and e-scooters, and (ii) international commercialization and distribution of media contents to media partners, in the Business to Business ("B2B") environment.

The table below shows the Deferred revenues roll-forward from January 1, 2021, to March 31, 2021, and from January 1, 2022, to March 31, 2022.

Deferred revenues	January 1, 2021	Additions	Q1 2021 Revenues	FX rate Adj	March 31, 2021
Mobility	146	391	(345)	0	192
Total	\$ 146	\$ 391	\$ (345)	\$0	\$ 192
Deferred revenues	January 1, 2022	Additions	Q1 2022 Revenues	FX rate Adj	March 31, 2022
Deferred revenues Mobility	January 1, 2022 1,183	Additions 347	<u>Q1 2022 Revenues</u> (329)	FX rate Adj (19)	March 31, 2022
					i

Deferred revenues related to prepaid customer wallet will be recorded as Mobility Revenues when riders will take a ride or make a subscription, while deferred revenues related to Media will be mainly recorded as Revenues in the first six months of 2022.

### 5. Contract assets - Media rights

The table below shows the Contract assets roll-forward from January 1, 2022, to March 31, 2022. During the period January 1, 2021 – March 31, 2021, the Company did not perform any media activities.

Contract assets	<u>31-Dec</u>	c-21	A	dditions	Q1 2022	COGS	FX rate	adj	<u>31-M</u>	far-22
Media		2,758		2,835		(4,510)		(50)		1,033
Total	\$	2,758	\$	2,835	\$	(4,510)	\$	(50)	\$	1,033

## 6. Prepaid and other current assets

Prepaid and other current assets consist of the following:

	Μ	arch 31, 2022	December 31, 2021
D&O Insurance Coverage	\$	1,857	\$ 3,133
Prepaid		3,105	1,449
Restricted cash		170	_
Other current assets		415	99
Total prepaid and other current assets	\$	5,547	\$ 4,681

Restricted cash amounts for the periods presented are related to a bank guarantee amounted to \$170 (RSD 17,627), issued by a Serbian bank with September 6, 2022, as expiration date. The bank guarantee is in favor of the Municipality of Belgrade and it was required for applying to an e-bike tender in order to support the seriousness of the bid. The bank guarantee has the following clauses unconditional, irrevocable, no objections and payable on the first call.

# 7. Property, equipment and deposits, net

Property and equipment consist of the following:

	1	March 31, 2022	December 31, 2021		
Sharing electric vehicles	\$	10,280	\$	9,348	
Furniture, fixtures, equipment, computers, and software		2,196		2,195	
Leasehold improvements		733		655	
Total property and equipment, gross		13,209		12,198	
Less: accumulated depreciation		(7,140)		(7,510)	
Total property and equipment, net	\$	6,069	\$	4,688	
Electric vehicle deposits		5,022		2,928	
Total property, equipment and deposits, net	\$	11,091	\$	7,616	

As of March 31, 2022, Sharing electric vehicles includes a leased assets (approximately 3,000 e-scooters) amounted to \$2,388 related to a lease agreement effective starting from March 1, 2022. Depreciation expenses related to the leased assets amounted to \$133 for the three months ended on March 31, 2022.

## 8. Liability warrants

The Company's Warrants, classified as a liability, consisted of the following:

	March 31 2022	,	Decemb 202	· ·
GRNV Sponsor Private Warrants		651		1,596
Total liability warrants	\$	651	\$	1,596

The tables below show the warrant liabilities roll-forward from January 1, 2021, to March 31, 2021, and from December 31, 2021, to March 31, 2022.

Warrant liabilities	January 1, 2021	Change in fair value	Exercise (fair value)	March 31, 2021
2020 Warrant Purchase Agreement *	6,439	4,128	(10,567)	
Total	\$ 6,439	\$ 4,128	\$ (10,567)	\$

\* On March 26, 2021, the investors exercised the 2020 Warrant Purchase Agreement and the Company issued 1,075,867 Class A Common Shares (considering the GRNV conversion ratio).

Warrant liabilities	December 31, 2	021	Change in fair value	Exercise (fair value)		March 31, 2022
GRNV Sponsor Private Warrants	1	,596	(945)		_	651
Total	\$ 1	,596	\$ 945	\$ —	\$	651

The following tables summarize the fair value hierarchy of the Company's financial liabilities measured at fair value on a recurring basis as of March 31, 2022, and December 31, 2021.

		March 31, 2022					
	Т	otal	L	evel 1	I	Level 2	Level 3
GRNV Sponsor Private Warrants	\$	651				_	\$ 651
Total	\$	651	\$	_	\$	_	\$ 651

		December 31, 2021						
	r	Total	I	Level 1	L	level 2		Level 3
GRNV Sponsor Private Warrants	\$	1,596		_		_	\$	1,596
Total	\$	1,596	\$	_	\$	_	\$	1,596

Changes in fair value measurements categorized within Level 3 of the fair value hierarchy are analyzed each period based on changes in estimates or assumptions and recorded as appropriate. GRNV Sponsor Private Warrants are accounted as liability and categorized as Level 3 financial liabilities for the absence of an active market.

As of March 31, 2022, and December 31, 2021, the fair values of each GRNV Sponsor Private Warrant amounted to \$0.31 and \$0.76, respectively. The fair values were determined using the Black-Scholes option-pricing model with the following assumptions.

	March 31, 2022	December 31, 2021
Remaining term (in years)	4.37	4.62
Expected volatility	49%	40%
Risk-free interest rate	2.43%	1.2%
Expected dividend yield	— %	- %

## 9. Current and Non-current financial liabilities and capital leases, net

The Company's Financial liabilities consisted of the following:

	Interest Rate	Maturity Date	March 31, 2022 <sup>(1)</sup>	December 31, 2021 <sup>(1)</sup>
2021 Convertible Debts, net	5%	2022(2)	21,513	23,568
Of which principal and accumulated interest expenses			23,751	30,291
Of which unamortized debt discounts and debt issuance costs			(2,238)	(6,723)
Secured Long Term Loan, net	12.7%	2023	13,747	13,290
Long Term Loan, net	4.5%	2026	3,436	3,690
Long Term Loan, net	5.4%	2024	1,692	1,937
Capital lease liability <sup>(3)</sup>	N/A	2023	2,417	_
CEO Promissory Note (Related Party)	0%	2022	275	—
Other financial liabilities	Varies	Varies	951	1,045
Total financial liabilities and capital leases, net			44,031	43,530
Of which classified as Current financial liabilities and capital				
liabilities, net			26,071	25,473
Of which classified as Non-current financial Liabilities, net			17,960	18,057

(1) The amounts include principal and accumulated interests.

(2) Convertible debts have three maturity dates: 10.12.2022 – 10.28.2022 – 11.12.2022.

(3) Please refer to Note 10 – Commitments and Contingencies

The table below shows the financial liabilities' impact on the statements of operations, *Interest expense*, *net* account, related to the for the year ended on December 31, 2021, and December 31, 2020.

## Schedule of Interest expenses, net

Schedule of Interest expenses, net	 Three months e	aded Marc	n 31,
	2022		2021
2021 Convertible debts	\$ 1,384	\$	
Of which Amortization of debt discount and issuance costs related to 2021 Convertible Debts	1,042		—
Of which Interest expenses related to 2021 Convertible Debts	342		_
Secured Long Term Loan	457		33
Other financial liabilities	140		465
Total Interest expenses, net	\$ 1,981	\$	498

# 2021 Convertible Debts

The three convertible notes, categorized as 2021 Convertible Debts are convertible by the Note holder upon issuance. In accordance with the agreement the conversion price will be lower of \$20.00 or 92.5% of the lowest daily volume-weighted average price of the Class A Common Stock during the five consecutive trading days immediately preceding the conversion date, provided that the conversion price may not be less than the Floor Price. The Company re-settled the Floor Prices during the three months ended March 31, 2022. In detail, as of March 31, 2022, the Floor Prices were: \$4.78 for the first note, \$2.50 for the second note and \$8.55 for the third note. On March 31, 2022, the Note holder waived monthly payments due under the Debentures from issuance to April 30, 2022.

During the three months ended March 31, 2022, the Note holder converted \$6,882 (of which \$6,500 as principal and \$382 as accumulated interests) of the Convertible Notes into 2,407,000 Class A Common Shares.

At the closing date, the Company recorded a debt discount related to the Convertible note, composed by: (i) fair value of the 150,000 commitment shares, amounted to \$1,598, (ii) issuance costs, amounted to \$466, and (iii) a beneficial conversion feature embedded ("BCF") in the Convertible Notes, amounted to \$4,186. The BCF has been initially bifurcated from the host liability and accounted as equity.

Effective January 1, 2022 ("transition date"), the Company adopted ASU 2020-06 using the modified retrospective approach, under this new guidance the BCF does not require bifurcation from the host liability. As a result, on January 1, 2022, the Company derecognized the BCF from the condensed combined balance sheet. In detail, the interest expense that arose from the amortization of the debt discount related to the BCF during 2021, amounted to \$816, has been recognized as a cumulative adjustment to accumulated deficit as at the transition date. Additionally, the remaining BCF debt discount balance as at the transition date, amounted to \$3,371 and the equity amount originally recorded at the issuance date \$4,187 for the BCF, have been derecognized on the transition date.

Refer to Note 14. Subsequent Events for further details over the convertible notes' activities after March 31, 2022.

## **10.** Commitments and Contingencies

### Leases

The Company entered into various non-cancellable operating lease agreements for office facilities, e-mopeds leases, corporate vehicles' licensing, and corporate housing entered by the Company with lease periods expiring through 2024. These agreements require the payment of certain operating expenses, such as non-refundable taxes, repairs and insurance and contain renewal and escalation clauses. The terms of the leases provide for payments on a monthly basis and sometimes on a graduated scale. The Company recognizes rent expense on a straight-line basis over the lease period and has accrued for rent expense incurred but not paid. Lease expenses under operating leases were \$525 for the three months ended on March 31, 2022, and \$464 for the three months ended on March 31, 2021.

Additionally, in June 2021, the Company entered into a lease agreement for 2,950 eScooters with a European financial institution. This agreement, which has a duration of 12 months, became effective on March 1, 2022, following the delivery of the vehicles to the Company's warehouse. The Company shall pay a leasing fee of \$224 (Euro 202), on a monthly basis, for a cumulative amount of \$2,691 (Euro 2,424). At the end of the leasing agreement, the Company has the option to purchase the leased assets for a cumulative amount of \$42 (Euro 38). Based on the terms of the purchase option the Company categorized the agreement as capital lease. The eScooters under the lease are collateral for the lease obligations and are included within property, plant and equipment on the condensed consolidated balance sheet as of March 31, 2022 (Refer to *Note. 7 Property, equipment and deposits, net* for further information). Lease expenses under capital leases were accounted as interest expenses for \$29 for the three months ended on March 31, 2022.

	Operating leases	Capital leases
Year ending December 31:		
2022	1,158	2,238
2023	489	490
2024	16	_
Thereafter	_	_
Total minimum lease payments	1,663	2,728
Less: Amounts representing interest not yet incurred		311
Present value of capital lease obligations		2,417
Less: Current portion		1,759
Long-term portion of capital lease obligations		433

### Litigation

From time to time, the Company may become involved in legal proceedings arising in the ordinary course of business. There are currently no material legal proceedings against the Company, and the Company is not aware of investigations being conducted by a governmental entity into the Company. The Company does not disclose litigation with a remote possibility of an unfavorable outcome.

## 11. Share based compensation expenses

Stock-based compensation expense is allocated based on (i) the cost center to which the award holder belongs, for employees, and (ii) the service rendered to the Company, for third-party consultants. The following table summarizes total stock-based compensation expense by account for the three months ended March 31, 2022, and 2021.

	Three months ended March 31,			
		2022	2021	
Cost of revenue	\$	10	12	
Research and development		64	236	
Sales and marketing		182	166	
General and administrative		995	1,269	
Total stock-based compensation expenses	\$	1,252	1,683	
Of which related to shares to consultants not issued, accrued as Account payables	\$	160		

# 12. Net Loss Per Share - Dilutive outstanding shares

The following potentially dilutive outstanding shares (considering a retroactive application of the conversion ratio) were excluded from the computation of diluted net loss per share for the periods presented because including them would have had an anti-dilutive effect, or issuance of such shares is contingent upon the satisfaction of certain conditions which were not satisfied by the end of the period.

	Three months ended March 31,		
	2022	2021	
2020 Equity Incentive Plan	7,354,869	7,409,701	
Public Warrants	7,736,416	—	
2021 Convertible Notes	5,214,308	_	
2021 Convertible Notes Warrants	1,000,000	—	
GRNV Sponsor Private Warrants	2,100,000	_	
Class B Common Shares - Held in escrow for indemnification purpose	1,600,000	—	
2020 CEO Performance Award	600,000	600,000	
2021 Omnibus Plan	450,000	—	
Common Stocks to be issued outside equity incentive Plans	69,094	_	
Other Equity Awards with Performance condition	—	162,302	
Convertible Preferred Stock Series B	_	1,154,361	
Total number of Common Shares not included in the EPS Basic and diluted	26,124,687	9,326,364	

# 13. Segment and geographic information

The following table provides information about our segments and a reconciliation of the total segment Revenue and Cost of revenue to loss from operations.

	 Three months ended March 31,						
	2022		2021				
Revenue							
Mobility	1,577		1,015				
Media	1,656		—				
All Other	79		—				
Total Revenue	\$ 3,312	\$	1,015				
Cost of revenue							
Mobility	(4,637)		(4,502)				
Media	(6,276)						
All Other	(426)						
Total Cost of revenues	\$ (11,339)	\$	(4,502)				
Reconciling Items:							
Research and development	(744)		(576)				
Sales and marketing	(2,598)		(1,133)				
General and administrative	(6,681)		(3,956)				
Loss from operations	\$ (18,050)	\$	(9,152)				

Revenue by geography is based on where the trip was completed, or media content occurred. The following table set forth revenue by geographic area for the three months ended March 31, 2022, and 2021.

	Three months e	ended March 31,
	2022	2021
Revenue		
Italy	2,952	650
United States	360	365
All other countries	—	_
Total Revenue	\$ 3,312	\$ 1,015

Long-lived assets, net includes property and equipment, intangible assets, goodwill and other assets. The following table set forth long-lived assets, net by geographic area as of March 31, 2022, and December 31, 2021.

		March 31,		December 31,		
Non-Current Assets		2022		2022		2021
Italy	\$	19,178	\$	17,905		
United States		5,201		3,337		
All other countries		191		184		
Total Non-Current Assets	\$	24,570	\$	21,426		

## 14. Related Party Transactions

During the period ended March 31, 2022, our majority shareholder and CEO has lent Helbiz, funds on an interest-free basis for cumulative gross proceeds of \$275 through a Promissory Note.

### **15. Subsequent Events**

### 2022 Convertible Notes

On April 15, 2022, the Company entered into a Securities Purchase Agreement (the "SPA") with YA II, Ltd. (the "Note holder"), pursuant to the terms of the SPA, the Company issued to the Note holder the followings: (i) 150,000 shares of Class A common stock as a commitment fee, (ii) a convertible note in the principal amount of \$6 million, (iii) 500,000 Warrants to buy 500,000 Class A common shares, it is exercisable for five years at an exercise price of \$3.00 per share, (iv) agreed to issue a second convertible note in the principal amount of \$4 million within a day of a registration statement registering for resale shares underlying the 2022 Convertible Notes is declared effective by the U.S. Securities and Exchange Commission.

In exchange for the issuances of the commitment Shares, the first convertible note, and the warrants, the Company received from the Note holder proceeds of \$6 million and it shall receive additional \$4 million in conjunction with the issuance of the second convertible note.

The convertible notes mature on the one-year anniversary date of their issuance and bears interest at a rate of 5% per annum. In case of an event of default under the convertible notes, the interest rate increases to 15% per annum.

The 2022 Convertible Notes are convertible by the investor at the lower of \$3.00 or 92.5% of the lowest daily VWAP of the Class A Common Stock during the five consecutive trading days immediately preceding the conversion date or other date of determination, provided that the conversion price may not be less than the Floor Price: \$0.50. Any time after the issuance of a Debenture that the daily VWAP is less than the Floor Price for five trading days, the Company is required to provides the Debenture Holder a reset notice (each, a "Floor Reset Notice") setting forth a reduced Floor Price which shall be equal to no more than 80% of the closing price on the trading day immediately prior to such Floor Reset Notice (and in no event greater than floor price then in effect) and takes all steps necessary to implement such Floor Price reset, including, without limitation, applying for the additional listing of conversion shares on the primary market. Whenever any payment or other obligation hereunder shall be due on a day other than a business day, such payment shall be made on the next succeeding business day.

Based on the SPA, the Company is required to pay a redemption premium in two circumstances: if the Company redeems the convertible notes prior to maturity, the Company must pay a redemption fee equal to 10% of the principal amount being redeemed thereafter. Alternatively, the Company is required to start making monthly payments if 90 days after the issuance, the daily volume-weighted average is less than the Floor Price for ten trading days during a period of 15 consecutive trading days. Each monthly payment shall be in an amount equal to the sum of (i) the principal amount outstanding divided by the number of such monthly payments until maturity, (ii) a redemption premium of 10% of such principal amount and (iii) accrued and unpaid interest hereunder as of each payment date. The Company obligation to make monthly payments cease if the Company reset the Floor Price



## 2021 Convertible Debts, conversion into Common Shares

From April 1, 2022, to the date of this prospectus, the Note holder converted \$2.0 million of the 2021 Convertible Notes into 0.7 million of Class A Common Shares.

#### 2021 Convertible Notes - Securities Purchase Agreement, as amended

On April 15, 2022, the Company amended the conversion price and the maturity dates for the 2021 Convertible Notes. In detail, the conversion price is the lesser of (i) \$3.00 and (ii) 92.5% of the lowest VWAPs during the last five trading days immediately preceding the date of such conversion, but in no event will the conversion price be less than the applicable floor price, \$0.50. As amended, each of the 2021 Convertible Notes matures on December 31, 2022.

On April 15, 2022, the Company amended the exercise price of the 1,000,000 warrants issued in conjunction with the 2021 Convertible Notes. As amended, the 1,000,000 Warrants has an exercise price of \$3.00.

### Deposit related to a Letter of Intent

On May 12, 2022, we entered into a Letter of Intent with an entity that operates within the micro-mobility industry. In connection with that Letter of Intent, we agreed to provide that entity a deposit of \$1,000,000. That entity is only required to return that deposit if it fails to comply with certain covenants set out in the Letter of Intent or if it fails to take all reasonable steps to effectuate the transaction that is the subject of the Letter of Intent pursuant to its terms.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations together with its consolidated financial statements and the related notes. Some of the information contained in this discussion and analysis or set forth elsewhere, including information with respect to its plans and strategy for its business and related financing, includes forward-looking statements that involve risks, uncertainties and assumptions. You should read the "Special Note Regarding Forward-Looking Statements" and "Risk Factors" for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis.

The following discussion refers to the financial results of Helbiz, Inc., for the three months ended March 31, 2022, and 2021, and the year ended December 31, 2021. For purposes of this following discussion the terms "we", 'our" or "us" or "the Company" and similar references refers to Helbiz and its affiliates. Except for per share data and as otherwise indicated, all dollar amounts set out herein are in thousands.

## Overview

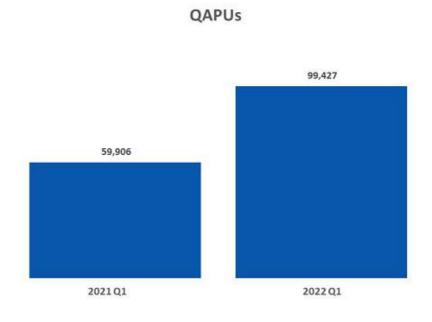
Helbiz, Inc. (and with its subsidiaries, where applicable, "Helbiz" or the "Company") was incorporated in the state of Delaware in October 2015 with headquarter in New York, New York. We are an intra-urban transportation company that seeks to help urban areas reduce their dependence on individually owned cars by offering affordable, accessible and sustainable forms of personal transportation, specifically addressing first and last mile transport.

Founded on proprietary technology platforms, the Company's core business is the offering of electric scooters bikes and mopeds in the sharing environment. Through its Mobility App, we offer an intra-urban transportation solution that allows users to instantly rent electric vehicles. We currently have electric vehicles operating in the United States and Europe.

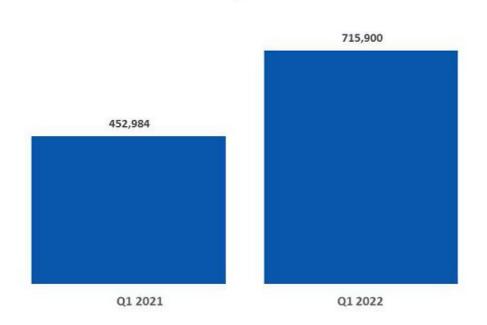
Starting from the second half of 2021, we expanded our product offerings through two other business lines: (i) the acquisition, commercialization and distribution of contents including live sport events such as the Italian Serie B Soccer League. This revenue stream is supported by Helbiz Live App, separated from the Mobility App, and (ii) food delivery services through a delivery-only "ghost kitchen" restaurant concept that specializes in preparing healthy-inspired, high-quality, fresh, made-to-order meals, in Milan. The service is fully integrated in the Mobility App.

# **Mobility - Key Financial Measures and Indicators**

**Quarterly Active Platform Users.** We define QAPUs as the number of unique users who completed a ride on our platform at least once in three months. While a unique user can use multiple product offerings on our platform in a given quarter, that unique user is counted as only one QAPU. We use QAPUs to assess the adoption of our platform and frequency of transactions, which are key factors in our penetration of the markets in which we operate.



**Trips.** We define Trips as the number of completed rides in a given period. To further clarify, a single-use Helbiz ride is recognized as a unique "Trip" upon completion of each ride. We believe that Trips is a useful metric to measure the scale and usage of our platform.



Trips

ip" upon completion of each ride. We believe that Trips is a useful metric to measure the scale and usage of our platform.

Active Markets. We track the number of active markets (cities) that we operate in. We believe that increasing the markets for expansion is fundamental to the success of our core business for the foreseeable future.

## **Italian licenses**

We are a substantial operator in Italy in the micro-mobility environment, based on number of licenses awarded, and number of vehicles authorized. During the three months ended March 31, 2022, we provided sharing electric mobility services in the following Italian cities:

- **E-scooter:** Rome, Milan, Turin, Naples, Parma, Palermo, Collegno, Pisa, Modena, Ravenna, Latina, Pescara, Bari, Ferrara, Fiumicino, Montesilvano, Cesena, Reggio Emilia, Frosinone, Catania and San Giovanni Teatino; and
- **E-moped:** Milan, Turin, Florence, Genova, and Pescara.

# **United States licenses**

During the three months ended March 31, 2022, we provided the following services in the following U.S. cities:

- e-scooter services: Washington (D.C.), Sacramento, (California), Santa Barbara (California), Miami (Florida), Jacksonville (Florida), Miami Lakes (Florida), Miami Dade (Florida), Oklahoma City (Oklahoma), and Durham (North Carolina);
- e-bike services: Miami Lakes (Florida)

# **Consolidated Results of Operations**

The following tables set forth our results of operations for the periods presented and as a percentage of our net revenue for those periods. Percentages presented in the following tables may not sum due to rounding.

## Comparison of the Three Months Ended March 31, 2022 and 2021

The following table summarizes our consolidated results of operations for the three months ended March 31, 2022, and for the three months ended March 31, 2021, respectively:

	Three months ended March 31,				
	 2022		2021		
Net revenue	\$ 3,312	\$	1,015		
Operating expenses:					
Cost of revenues <sup>(1)</sup>	11,339		4,502		
R&D expenses <sup>(1)</sup>	744		576		
Sales and marketing <sup>(1)</sup>	2,598		1,133		
General and administrative <sup>(1)</sup>	6,681		3,956		
Total operating expenses	 21,362		10,167		
Loss from operations	(18,050)		(9,152)		
Total non-operating (income) expenses, net	 (1,343)		(4,911)		
Income Taxes	(4)		(2)		
Net Loss	 (19,397)		(14,065)		



	Three months end March 31,	led
	2022	2021
Net revenue	100%	100%
Operating expenses:		
Cost of revenues <sup>(1)</sup>	342%	444%
Research and Development <sup>(1)</sup>	22%	57%
Sales and marketing <sup>(1)</sup>	78%	112%
General and administrative <sup>(1)</sup>	202%	390%
Total operating expenses	645%	1,002%
Loss from operations	(545)%	(902)%
Total non-operating (income) expenses, net	(41)%	(484)%
Income Taxes	<u> </u>	_
Net Loss	(586)%	(1,386)%

(1) Includes stock-based compensation for employees and services received, as follows

	 Three months ended March 31,				
	2022	2021			
Stock-based Compensation:					
Cost of revenues	10		12		
Research and Development	64		236		
Sales and marketing	182		166		
General and administrative	995		1,269		
Total Stock-based Compensation	\$ 1,252	\$	1,683		

# Net Revenue

	Three months ended March 31,					
		2022		2021	% Change	
Mobility Revenues	\$	1,577	\$	1,015	55%	
Pay per ride		1,205		795	52%	
Mobility Subscriptions		288		164	76%	
Partnerships fees		84		56	50%	
Media Revenues	\$	1,656	\$	_	100%	
Commercialization of Media rights (B2B)		1,296			100%	
Advertising fees		50		_	100%	
Live subscriptions (B2C)		310			100%	
Other Revenues	\$	79	\$	_	100%	
Total Revenues	\$	3,312	\$	1,015	226%	

Total revenue increased by \$2,297, or 226%, from \$1,015 for the three months ended March 31, 2021, to \$3,312 for the three months ended March 31, 2022. This increase was primarily due to the media revenues related to the commercialization of media rights and the core business growth, mobility.

# Mobility revenues

Mobility revenues increased by \$562, or 55%, from \$1,015 for the three months ended March 31, 2021, to \$1,577 for the three months ended March 31, 2022.

The Mobility subscription, called *Helbiz Unlimited*, which allows users to rent our e-scooters and e-bikes in exchange for a monthly fee, increased by \$124, or 76%, from \$164 for the three months ended March 31, 2021, to \$288 for the three months ended March 31, 2022.

# Media revenues

Helbiz Media revenues are related to the launch of the new business line, which occurred in August 2021. During the three months ended March 31, 2022, Media generated revenues amounted to \$1,656. In detail, we recorded Revenues for \$1,296 from the international commercialization and distribution of media contents to media partners, in the Business to Business ("B2B") environment, and \$310 from Helbiz Live monthly and yearly subscriptions.

### Cost of Revenue

	Three months ended March 31,				
		2022		2021	% Change
Mobility - Cost of revenues	\$	4,637	\$	4,502	3%
Of which Amortization, Depreciation and write-off		1,171		1,363	(14)%
Of which Stock-based Compensation		10		12	(17)%
Media - Cost of revenues	\$	6,276		—	100%
Of which content licensing		4,510			100%
Other - Cost of revenues	\$	426		—	100%
Total - Cost of revenues	\$	11,339	\$	4,502	152%

Cost of Revenue increased by \$6,837 or 152% of which \$6,276 is explained by the Media business and its content licensing expenses, which contributed to Cost of revenue for \$4,510.

Cost of Revenues related to Mobility increased by \$135 or 3%, compared to 55% of mobility revenues increase. Depreciation, Amortization and write-off expenses, one of the main drivers of Cost of Revenue related to Mobility, decreased by \$192, or 14%, from \$1,363 for the three months ended March 31, 2021, to \$1,171 for the three months ended March 31, 2022.

### **Research and Development**

	Three mor Marc		
	2022	2021	% Change
Research and development	\$ 744	\$ 576	29%
Of which Stock-based Compensation	64	236	(73)%

Research and Development expenses increased by \$168 or 29%, from \$576 for the three months ended March 31, 2021, to \$744 for the three months ended March 31, 2022. Such increase is mainly driven by the continuous investments in the in-house IT engineering team, who had successfully integrated Helbiz Kitchen into the Mobility App and developed Helbiz Live App/platform.

### Sales and Marketing

	 Three mo Mare		
	2022	2021	% Change
Sales and marketing	\$ 2,598	\$ 1,133	129%
Of which Stock-based Compensation	182	166	10%

Sales and marketing expenses increased by \$1,465 or 129%, from \$1,133 for the three months ended March 31, 2021, to \$2,598 for the three months ended March 31, 2022. The increase is in line with our strategy focused on significant investment in advertising, promotional and business development initiatives.



# General and Administrative

	Three months ended March 31,				
		2022		2021	% Change
General and administrative	\$	6,681	\$	3,956	69%
Of which Stock-based Compensation		995		1,269	(22)%

General and Administrative expenses increased by \$2,725 or 69%, from \$3,956 for the three months ended March 31, 2021, to \$6,681 for the three months ended March 31, 2022. The increase is mainly driven by the costs for being a public company, such as D&O insurance which contributed for approximately \$1.3 million to the increase.

### Total non-operating income (expense), net

		2022	2021	% Change
Interest expense	\$	(1,981)	\$ (498)	298%
Change in fair value of warrant liabilities	\$	945	\$ (4,127)	(123)%
Other income (expense), net	\$	(307)	\$ (286)	7%
Total non-operating income (expense), net	\$	(1,343)	\$ (4,911)	(73)%

#### Interest expenses

Interest expenses increased by \$1,483, or 298%, from \$498 for the three months ended March 31, 2021, to \$1,981 for the three months ended March 31, 2022. Such increase is mainly driven by the 5% interests' expenses and amortization of debt discounts related to the 2021 Convertible debts, amounted to \$1,384 during the three months ended March 31, 2022.

### Change in fair value of warrant liabilities

Fair value adjustment shows a positive increase of \$5,072, or 298% from \$(4,127) for the three months ended March 31, 2021, to \$945 for the three months ended March 31, 2022. The positive adjustment recorded for the three months ended March 31, 2022, is related to the fair value adjustment for 2,100,000 GVAC Sponsor Private Warrants. The mentioned fair value adjustment is mainly driven by the decrease of the market price.

### Liquidity and Capital Resources

Since our inception, we have financed our operations primarily with proceeds from outside sources of invested capital. We have had, and expect that we will continue to have, an ongoing need to raise additional cash from outside sources to fund its operations and expand its business. If we are unable to raise additional capital when desired, our business, financial condition and results of operations would be harmed. Successful transition to attaining profitable operations depends upon achieving a level of revenues adequate to support our cost structure.

As of March 31, 2022, our principal sources of liquidity were cash and cash equivalents of \$1,115, excluding restricted cash of \$110 (included in Other Assets) and \$170 (included in prepaid and other current assets). Cash and cash equivalents consisted of bank deposits in U.S. Dollar and Euro.

We collect the fees from riders using a third-party processing payment provider. In detail, we collect the fees between 2 to 5 days after the completion of the ride. We also collect charges and fees from partners for specific advertising or co-branding activities, within 30 days from the events. Additionally, Helbiz Live media operators pay Helbiz Media within 60 days for the international audiovisual rights.

We plan to continue to fund our operations and expansion plan, including the new business lines through debt and equity financing, for the next twelve months. As a result, we decided to take the following actions during April 2022:

- In April 2022, we entered into a Securities Purchase Agreement (the "SPA") with YA II, Ltd. (the "Note holder"). Pursuant to the terms of the SPA, we issued: (i) 150,000 shares of Class A common stock as a commitment fee, (ii) a convertible note in the principal amount of \$6 million, (iii) 500,000 Warrants to buy 500,000 Class A common shares, it is exercisable for five years at an exercise price of \$3.00 per share. We also agreed to issue a second convertible note in the principal amount of \$4 million within a day of a registration statement registering for resale shares underlying the 2022 Convertible Notes is declared effective by the U.S. Securities and Exchange Commission. In exchange for the issuances of the commitment Shares, the first convertible note, and the warrants, we received proceeds of \$6 million and we shall receive additional \$4 million in conjunction with the issuance of the second convertible note.
- In April 2022, we amended the exercise price of the 1,000,000 warrants issued in conjunction with the 2021 Convertible Notes. As amended, the 1,000,000 Warrants has an exercise price of \$3.00.

We may be required to seek additional equity or debt financing. Our future capital requirements will depend on many factors, including our growth and expanded operations, including the new business lines. In the event that additional financing is required from outside sources, we may not be able to raise it on terms acceptable to us or at all.

### **Cash Flows**

The following table summarizes our cash flows activities:

	 March 31, 2022		March 31, 2021
Net cash used in operating activities	\$ (16,539)	\$	(6,106)
Net cash used in investing activities	(3,037)		(4,742)
Net cash provided by financing activities	(168)		15,818
Effect of exchange rate changes	(115)		(26)
Net (decrease) increase in cash, cash equivalents and restricted cash	\$ (19,858)	\$	4,944

### **Operating Activities**

During the three months ended March 31, 2022, operating activities used \$16,539 of cash, resulting from our net loss of \$19,397, increased for the net changes in operating assets and liabilities for \$711 and partially offset by non-cash expenses for \$3,569.

Net changes in operating assets and liabilities consisted primarily in the decrease in accounts payable for \$1,801, the net increase in accounts receivables, security deposits and current assets for \$894, partially offset by the increase in accrued expenses and other current liabilities of \$1,984.

Non-cash expenses are mainly related to: (i) equity-based compensation for \$1,252, (ii) depreciation, amortization, and loss on disposal of assets for \$1,351, and (iii) non-cash interest expenses for \$1,911 (mainly related to amortization of debt discounts associated with 2021 Convertible debts), partially offset by (iv) changes in fair value of financial instruments for \$945.

#### Investing Activities

During the three months ended March 31, 2022, investing activities used \$3,037 of cash. In detail, we paid approximately \$2.8 million to vehicle manufacturers as deposits for e-bikes, e-scooters and e-mopeds. Those vehicles are expected to be delivered through all the year.

Additionally, we invested \$0.1 million in operating licenses mainly related to Washington D.C., categorized as intangible assets.

# Indebtedness

The following table summarizes our indebtedness as of March 31, 2022:

	As of March 31, 2022	
Current Financial Liabilities and Capital leases	\$ 26,722	
Current portion of financial Debts	25,945	
Of which related to 2021 Convertible debts	21,513	
Other current financial liabilities	126	
GVAC Sponsor Private Warrants	651	
Non-Current Financial Liabilities	17,960	
Secured Long Term Loan	13,747	
Long-term Loans, net	4,213	
Total Financial Liabilities, and Capital leases and liability Warrant	\$ 44,682	

As of March 31, 2022, we expected to make future annual principal repayments of the indebtedness set out above as follows:

## Year ending December 31:

Total future repayments of principal	 025
Thereafter	829
2025	932
2024	1,219
2023	16,855
2022 – of which \$23.5 million related to 2021 Convertible Notes	\$ 25,204

### Equity warrants

As of March 31, 2022, the Company has the following outstanding warrants classified as equity component: 7,736,416 Public Warrants and 1,000,000 Convertible Note Warrants. No change compared to the warrants outstanding as of December 31, 2021.

## **Common Stock**

As of March 31, 2022, the Company's charter authorized the issuance of up to 285,774,102 of Class A common shares of common stock at \$0.0001 par value per share, 14,225,898 of Class B common shares of common stock at \$0.00001 par value per share and 100,000,000 shares of preferred stock at \$0.00001 par value per share.

Holders of shares of Class A Common Stock will be entitled to cast one vote per share and holders of shares of Class B Common Stock will be entitled to cast the lesser of (a) ten votes per share of Class B common stock or (b) such number of votes per share as shall equal the ratio necessary so that the votes of all outstanding shares of Class B Common Stock shall equal sixty percent (60%) of all shares of Class A Common Stock and shares of Class B Common Stock entitled to vote as of the applicable record date on each matter properly submitted to stockholders entitled to vote. At the Closing Date, an aggregate of 1,600,000 shares of Helbiz Class B common stock issuable to the Helbiz CEO and Founder, Salvatore Palella, were deposited into a thirdparty escrow account to serve as Helbiz's exclusive security for the Founder's obligation to indemnify Helbiz under the Merger Agreement. The survival period for such indemnification is 12 months.

## **Related Party Transactions**

During the period ended March 31, 2022, our majority shareholder and CEO has lent Helbiz, funds on an interest-free basis for cumulative gross proceeds of \$275 through a Promissory Note.

#### **Contractual Obligations and Commitments**

#### Leases

The Company entered into various non-cancellable operating lease agreements for office facilities, e-mopeds leases, corporate vehicles' licensing, and corporate housing entered by the Company with lease periods expiring through 2024. These agreements require the payment of certain operating expenses, such as non-refundable taxes, repairs and insurance and contain renewal and escalation clauses. The terms of the leases provide for payments on a monthly basis and sometimes on a graduated scale. The Company recognizes rent expense on a straight-line basis over the lease period and has accrued for rent expense incurred but not paid. Lease expenses under operating leases were \$525 for the three months ended on March 31, 2022, and \$464 for the three months ended on March 31, 2021.

Additionally, in June 2021, the Company entered into a lease agreement for 2,950 eScooters with a European financial institution. This agreement, which has a duration of 12 months, became effective on March 1, 2022, following the delivery of the vehicles to the Company's warehouse. The Company shall pay a leasing fee of \$224 (Euro 202), on a monthly basis, for a cumulative amount of \$2,691 (Euro 2,424). At the end of the leasing agreement, the Company has the option to purchase the leased assets for a cumulative amount of \$42 (Euro 38). Based on the terms of the purchase option the Company categorized the agreement as capital lease. The eScooters under the lease are collateral for the lease obligations and are included within property, plant and equipment on the condensed consolidated balance sheet as of March 31, 2022 (Refer to *Note. 7 Property, equipment and deposits, net* for further information). Lease expenses under capital leases were accounted as interest expenses for \$29 for the three months ended on March 31, 2022.

Year ending December 31:	Operating leases	Capital leases
2022	1,158	2,238
2023	489	490
2024	16	_
Thereafter	—	—

Total minimum lease payments	1,663	2,728
Less: Amounts representing interest not yet incurred		311
Present value of capital lease obligations		2,417
Less: Current portion		1,759
Long-term portion of capital lease obligations		433

### Media rights - Purchase Commitments

During 2021, the Company decided to enter into a new business line: the acquisition, commercialization and distribution of contents including live sport events to media partners and final viewers. In order to commercialize and broadcast media contents, the Company entered into non-cancellable Content licensing and Service agreements with multiple partners such as LNPB. These agreements require the payment of certain fees and contain renewal and escalation clauses. The terms of the agreements provide for payments on a periodical basis and on a graduated scale. The Company recognizes expense on a straight-line basis over the agreement period and has accrued for expense incurred but not paid.

Future annual minimum payments related to Media rights' agreements as of March 31, 2022, are as follows. All the agreements are in Euro, in order to calculate the future annual minimum payments, the Euro payments are exchanged in Dollar using the three months ended March 2022 average exchange rate.

	A	mount
Year ending December 31:		
2022	\$	13,321
2023		19,733
2024		10,274
Thereafter		_
Total	\$	43,328

Content licensing expenses, recorded as Cost of Revenues, were \$6,136 for the three months ended on March 31, 2022.

# Miami FC - Sponsorship Commitments

The Company entered into an agreement with Miami FC for the sponsorship of four United Soccer League ("USL") Championship Seasons. The agreement expires upon the conclusion of the Miami FC's 2023 USL Championship season. The Company may terminate the agreement, with at least 180 days' notice, if the Company ceases operations in the South Florida Market or if the United Soccer League Championship is terminated or reduces its schedule of games per season to 30 or less.

Future annual minimum sponsorship payments as of March 31, 2022, are as follows:

	 Amount
Year ending December 31:	
2022	\$ 525
2023	650
2024	_
Thereafter	_
Total	\$ 1,175

#### **Critical Accounting Policies and Significant Judgments and Estimates**

Our management's discussion and analysis of financial condition and results of operations is based on our condensed consolidated financial statements, which have been prepared in accordance with US GAAP. The preparation of our condensed consolidated financial statements and related disclosures requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, costs and expenses and the disclosure of contingent assets and liabilities in our condensed consolidated financial statements. We base our estimates on historical experience, known trends and events and various other factors that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. We evaluate our estimates and assumptions on an ongoing basis. Our actual results may differ from these estimates under different assumptions or conditions.

While our significant accounting policies are described in greater detail in Note 2, "Summary of Significant Accounting Policies and Use of Estimates" to our consolidated financial statements as of December 31, 2021 and in Note 3, "Summary of Significant Accounting Policies and Use of Estimates" to our condensed consolidated financial statements as of March 31, 2022 included elsewhere in this prospectus, we believe that the following accounting policies are those most critical to the judgments and estimates used in the preparation of our condensed consolidated financial statements.

#### **Emerging Growth Company**

We are an "emerging growth company," as defined in Section 2(a) of the Securities Act, as modified by the Jumpstart Our Business Startups Act of 2012 (the "JOBS Act"), and we may take advantage of certain exemptions from various reporting requirements that are applicable to other public companies that are not emerging growth companies including, but not limited to, not being required to comply with the independent registered public accounting firm attestation requirements of Section 404 of the Sarbanes-Oxley Act, reduced disclosure obligations regarding executive compensation in its periodic reports and proxy statements, and exemptions from the requirements of holding a nonbinding advisory vote on executive compensation and stockholder approval of any golden parachute payments not previously approved.

Further, Section 102(b)(1) of the JOBS Act exempts emerging growth companies from being required to comply with new or revised financial accounting standards until private companies (that is, those that have not had a Securities Act registration statement declared effective or do not have a class of securities registered under the Exchange Act) are required to comply with the new or revised financial accounting standards. The JOBS Act provides that a company can elect to opt out of the extended transition period and comply with the requirements that apply to non-emerging growth companies but any such election to opt out is irrevocable. We have elected to use such extended transition period which means that when a standard is issued or revised and we have different application dates for public or private companies, we, as an emerging growth company, can adopt the new or revised standard at the time private companies adopt the new or revised standard. This may make comparison of our consolidated financial statements with another public company which is neither an emerging growth company nor an emerging growth company which has opted out of using the extended transition period difficult or impossible because of the potential differences in accounting standards used.

### **Off-Balance Sheet Arrangements**

We did not have, during the periods presented, and we do not currently have, any off-balance sheet arrangements, as defined in the rules and regulations of the Securities and Exchange Commission.



## **Recent Accounting Pronouncements Adopted**

In August 2020, the FASB issued ASU No. 2020-06, "Debt—Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging— Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity", which simplifies the accounting for convertible instruments by eliminating the requirement to separate embedded conversion features from the host contract when the conversion features are not required to be accounted for as derivatives under Topic 815, Derivatives and Hedging, or that do not result in substantial premiums accounted for as paid-in capital. By removing the separation model, a convertible debt instrument will be reported as a single liability instrument with no separate accounting for embedded conversion features. This new standard also removes certain settlement conditions that are required for contracts to qualify for equity classification and simplifies the diluted earnings per share calculations by requiring that an entity use the if-converted method and that the effect of potential share settlement be included in diluted earnings per share calculations. ASU 2020-06 is effective for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years. Effective January 1, 2022, the Company adopted ASU 2020-06 using the modified retrospective approach. In the condensed consolidated balance sheet, the adoption of this new guidance resulted in:

- an increase of \$3,371 to the total carrying value of the convertible notes to reflect the full principal amount of the convertible notes outstanding net of issuance costs,
- a reduction of \$4,187 to additional paid-in capital to remove the equity component separately recorded for the beneficial conversion features associated with the convertible notes, and
- a cumulative-effect adjustment of \$816 to the beginning balance of accumulated deficit as of January 1, 2022.

### Accounting Pronouncements Issued but Not Yet Adopted

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. The new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. The lease assets and liabilities to be recognized are both measured initially based on the present value of the lease payments. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. This update is effective for annual periods beginning January 1, 2022, and interim periods beginning January 1, 2023, with early adoption permitted. The Company plans to adopt this standard as of the effective date for private companies using the modified retrospective approach of all leases entered into before the effective date. While the Company is currently reviewing its lease portfolio and evaluating and interpreting the requirements under the new guidance, including available accounting policy elections, it expects that its non-cancellable operating lease commitments will be subject to the new guidance and recognized as right-of-use assets and operating lease liabilities on the Company's consolidated balance sheets. The Company is currently assessing the impact of this accounting standard on its shared vehicles revenues and rental leases.

## Item 3. Quantitative and Qualitative Disclosures about Market Risks

Not applicable.

## **Item 4. Controls and Procedures**

#### Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our principal executive officer and our principal financial officer, evaluated the effectiveness of our disclosure controls and procedures as of March 31, 2022. Based on such evaluation, due to a material weakness in internal control over financial reporting described below, our principal executive officer and principal financial officer concluded our disclosure controls and procedures (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) were not effective as of such date to provide reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure information required to be disclosed by us in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.



## Material Weakness

Our management's conclusion that our disclosure controls and procedures were ineffective was due to the identification of a material weakness in our internal control over financial reporting in connection with the preparation of our Financial Statements. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim consolidated financial statements would not be prevented or detected on a timely basis. Our management identified the following material weakness in our internal control over financial reporting:

• We have insufficiently designed and operating controls surrounding the accounting policies and controls, including standardized reconciliation schedules to ensure the company's books and records are maintained in accordance with GAAP.

Notwithstanding the identified material weakness, management believes that the condensed consolidated financial statements included in this Form 10-Q present fairly, in all material respects, our consolidated financial position, consolidated results of operations, and consolidated cash flows as of and for the periods presented in accordance with U.S. GAAP.

#### Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. However, we expect to make changes to our internal control over financial reporting in the future to remediate the material weakness identified above.

## PART II - OTHER INFORMATION

#### **Item 1. Legal Proceedings**

From time to time, we may become involved in legal proceedings arising in the ordinary course of business. There are currently no material legal proceedings against us or that have been against us, and we are not aware of investigations being conducted by a governmental entity into our company.

### Item 1A. Risk Factors

None.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

On April 27, 2022, we issued 300,601 shares of Class A common stock in exchange for services, primarily legal and marketing, provided by thirdparties. These issuances were made pursuant to the exemption from registration contained in Section 4(a)(2) of the Securities Act and/or Regulation D promulgated thereunder.

#### Item 3. Defaults Upon Senior Securities

None.

### **Item 4. Mine Safety Disclosures**

Not applicable.

### **Item 5. Other Information**

None.



# Item 6. Exhibits

The following exhibits are filed as part of, or incorporated by reference into, this Quarterly Report on Form 10-Q.

Exhibit		Incor	oorated by Ref	erence	Filed/Furnished
No.	Description	Form	Exhibit	Filing Date	Herewith
31.1*	Certification of Principal Executive Officer pursuant to Section 302 of the				Х
	Sarbanes-Oxley Act				
31.2*	Certification of Principal Accounting Officer pursuant to Section 302 of				Х
	the Sarbanes-Oxley Act				
32.1**	Certification of Principal Executive Officer Pursuant to Section 906 of the				Х
	Sarbanes-Oxley Act				
32.2**	Certification of Principal Accounting Officer Pursuant to Section 906 of				Х
	<u>the Sarbanes-Oxley Act</u>				
101.INS*	Inline XBRL Instance Document - the instance document does not appear				Х
	in the Interactive Data File because its XBRL tags are embedded within				
	the Inline XBRL document.				
101.SCH*	Inline XBRL Taxonomy Extension Schema Document				Х
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document				Х
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document				Х
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document				Х
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document				Х
104*	Inline XBRL for the cover page of this Quarterly Report on Form 10-Q,				Х
	included in the Exhibit 101 Inline XBRL Document Set.				

\* Filed herewith.

\*\* Furnished herewith.

# SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 16, 2022

Date: May 16, 2022

# Helbiz, Inc.

By:	/s/ Salvatore Palella
Name:	Salvatore Palella
Title:	Chief Executive Officer

By: /s/ Giulio Profumo

Name: Giulio Profumo Title: Chief Financial Officer

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Salvatore Palella, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Helbiz, Inc;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 16, 2022

/s/ Salvatore Palella

Salvatore Palella Chief Executive Officer

# CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Giulio Profumo, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Helbiz, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 16, 2022

/s/ Giulio Profumo

Giulio Profumo Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Helbiz, Inc. (the "Company") on Form 10-Q for the quarterly period ended March 31, 2022, as filed with the Securities and Exchange Commission (the "Report"), I, Salvatore Palella, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as added by §906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. To my knowledge, the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the period covered by the Report.

Dated: May 16, 2022

/s/ Salvatore Palella

Salvatore Palella Chief Executive Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Helbiz, Inc. (the "Company") on Form 10-Q for the quarterly period ended March 31, 2022, as filed with the Securities and Exchange Commission (the "Report"), I, Giulio Profumo, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as added by §906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. To my knowledge, the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the period covered by the Report.

Dated: May 16, 2022

/s/ Giulio Profumo

Giulio Profumo Chief Financial Officer